

You Can't Do It Alone

MATT ROLFE
HOSPITALITY LEADERSHIP COACH

How Will You Rebuild & Rebound From The Pandemic

As a large, independent, or multisite business operator in the hospitality industry, you've made it through the pandemic. You're primed for growth. But now what? With a new outlook and mounting responsibilities, how do you keep success going?

You have too many opportunities and too little time. In a world where indecision only leads to failure, how do you make the right decisions that will help you achieve your goals?

This is where the real work begins.



Meet Your Coach

Focusing On People To Scale, Develop and Lead Your Restaurant, With Matt Rolfe

Matt works with approximately 12 hospitality entrepreneurs, senior leaders and leadership teams per year. This program is for leaders growing and scaling multisite-restaurant operations and hospitality industry suppliers committed to scaling and growing of their people, their teams and their business results.

Sysco Partners Download Your FREE 'You Can't Do It Alone' Audiobook Here

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Contact for more information and receive 25% off speaking, facilitating and coaching packages.



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Matt's Most In Demand Workshops And Keynote Presentations

Focusing On People To Scale, Develop And Lead Your Restaurant

With a new outlook and mounting responsibilities, how do you keep the success going? You have too many opportunities and too little time. In a world where indecision only leads to failure, how do you make the right decision to help you achieve your goals?

KEY TAKEAWAYS

- In order to take care of others, you need to take care of yourself
- How to retain, attract and develop your people to support your company's growth
- How to move from strategy creation to strategy execution

What The Top 10% Of Industry Leaders And Brands Do Differently

Most high performing teams appear successful, but their leaders get dragged down, feeling overwhelmed, over their capacity and overworked. This will eventually affect not only their work performance but their personal and family lives as well.

KEY TAKEAWAYS

- Learn how to "play to win" vs "playing not to lose"
- Success is in your routine; how to change your patterns and behaviours to achieve new results
- How to build, enroll and engage your organization in a 100-day execution-focused strategy

Let's Not Just Talk About Mental Health, Let's Take Action

In this discussion, Matt opens up about his own mental health battles and triumphs, covering his experience with addiction, trauma and grief. He explores new ways in which hospitality leaders can work through their mental health challenges – whether burnout, addiction, PPSD (Post-Pandemic Stress Disorder) and others – and also help staff members or entire teams do the same.

KEY TAKEAWAYS

- How to identify and reshape single story lines that impact you, your team and your results
- How to listen, and then implement a simple coaching strategy that your leaders crave and need
- Learn 12 cultural conversations and get the tools to ensure you're supporting your people's mental health needs

The Leadership Pandemic

In this workshop, Matt examines the dilemma faced by so many senior leaders in the hospitality industry: How to identify, recruit and train the best people and equip them for long-term leadership. He talks about what he's learned (so often the hard way) about spotting the stars early and giving them the freedoms and responsibilities to rise on their attributes.

KEY TAKEAWAYS

- First who, then what – putting people first, gaining clarity on retention, attraction, then the development of the right people
- How coaching and leadership are learned skills – and the dangers of assuming your senior people are ready to do both
- How to implement a celebration and recognition process
- How to implement candid communication when your team is losing and winning

